

Robert Greiner
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Apr 2016 – Present: Principal, Pariveda Solutions – Responsible for designing, proposing, staffing, selling, and delivering software, cloud, and technical strategy solutions for multiple clients. Meaningfully contribute to the leadership, financial, and cultural health of Pariveda as a member of the Dallas Office Management Team. Manage teams of up to 20 consultants on projects with budget up to \$3M. Serve in an account leadership role, accountable for deliverables, schedules, budgets, and status across multiple concurrent initiatives. Serve as a holistic career mentor for consultants, associates, and managers on client engagements and throughout the organization. Write and deliver performance reviews.

- Delivered eCommerce architecture and roadmap for major global retailer ahead of schedule and under budget
- Managed architecture, planning, and delivery phases for eCommerce API at major global retailer ahead of schedule
- Implemented Enterprise Architecture process for major global retailer reducing decision process overhead by 50%
- Delivered a vendor selection recommendation for a Cloud Managed Service Provider, reducing OpEx costs by 15%
- Delivered Cloud Strategy for global retailer reducing future spend by 30% through modernization opportunities

Apr 2013 – Apr 2016: Manager, Pariveda Solutions – Responsible for delivering custom software solutions at client engagements in an Agile development environment. Manage blended and remote team of up to 11 employees and consultants across multiple development initiatives. Manage project deliverables, requirements, staffing, schedule, budgets, performance reviews, and status reporting for multiple projects with budgets over \$850k. Serve as primary solution architect for cloud and web based applications.

- Delivered a web-based suite of financial calculators used by over 1,200 CRM users on time and under budget
- Delivered Coupon Inquiry application that reduced Customer Support Team requests to IT services by 85%
- Delivered improved online ordering experience for retail franchise store owners that resulted in a 10% increase in sales
- Managed a cloud-hosted real-time product inventory service with over 7M unique hits per month ahead of schedule
- Delivered a cloud-hosted Emergency Preparedness web site under budget used by over 4.5k retail stores under budget

Mar 2012 – Apr 2013: Associate, Pariveda Solutions – Responsible for delivering software solutions at client engagements on time, on budget and to quality standards. Manage team of 4 consultants. Manage project deliverables, schedule, budgets and reporting on multiple development initiatives. Communicate with business and technology stakeholders to ensure software features provide the highest possible business value.

- Managed cloud-based Automated Coupon Generation project that creates over 1M coupons/month ahead of schedule
- Delivered customer facing loyalty site at major US retailer to deliver over 1K coupons/day to customers under budget
- Created architecture for multiple development projects hosted in Windows Azure reducing infrastructure costs by 10%
- Managed a project to implement Single Sign On using Active Directory and Windows Azure Access Control Service

Jul 2011 – Mar 2012: Sr. Software Engineer (Contract), TEKsystems – Responsible for delivering software solutions at Southwest Airlines. Worked with Business Analysts to create requirements and acceptance criteria. Developed and presented plans on improving developer productivity to senior management. Constructed and delivered software training.

- Developed new functionality for southwest.com which accounts for 90% of ticket sales in Java and Spring MVC
- Delivered US DoT Full-Fare Disclosure project in Java ahead of schedule with 100% user story acceptance rate
- Founding member and primary contributor on defect task force that closed out over 300 defects for southwest.com
- Developed automated unit and functional tests to reduce the time and cost of integration testing by 50%

Jun 2010 – Jul 2011: Software Engineer, Autonomy, an HP company – Responsible for designing and constructing features for a PCI compliance application. Lead developer for PCI admin web application.

- Delivered new features for Interaction Control Element (ICE) application on time and budget using C# and ASP .NET
- Designed and developed a real-time Customer Support Agent monitoring system in C# and jQuery ahead of schedule

Feb 2005 – Jun 2010: Software Engineer, L-3 Communications – Responsible for designing and implementing new features for a Distributed Interactive Simulation and Training System used by the United States Air Force.

- Designed advanced Protocol Data Unit processing containers that increased performance by 100% using Java
- Maintained 100% acceptance on United States Air Force Functional Test Verification demonstrations

M.S. Computer Science, Southern Methodist University, 2010

B.S. Computer Science and Mathematics, Texas A&M University – Commerce, 2005